

Sample Marketing Four-Year Plan

2023-2024

	Fall Year 1	
Code	Course Title	CR
CCS100	Cultural Seminar	4
ECO124	Principles of Economics I: Micro	4
GE1	Pioneer Core: F1/H1/N1/P1	4
GE1	Pioneer Core: F1/H1/N1/P1	4
Semester Credits		16
Total Credits		16

	Winter Year 1	
Code	Course Title	CR
	Semester Credits	0
	Total Credits	16
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	Spring Year 1	
Code	Course Title	CF
ACC205	Financial Accounting	4
CMP112	Computational Thinking I	4
ECO225	Principles of Economics II: Macro	4
ENG170	Writing Seminar	4
	Semester Credits	16
	Total Credits	32

		2023-2024
	Summer Year 1	
Code	Course Title	CR
	Semester Credits	0
	Total Credits	32

	Fall Year 2	
Code	Course Title	CR
ACC206	Managerial Accounting	2
BUS114	Applied Statistics for BUS & ECO*	4
BUS290	Principles of Business Law	2
GE1	Pioneer Core: F1/H1/N1/P1	4
ELE	Elective	4
Semester Credits		
	Total Credits	48

	Winter Year 2	
Code	Course Title	CR
	Semester Credits	0
	Total Credits	48

Spring Year 2	
Course Title	CR
Principles of Marketing	4
Principles of Management	4
Elective	4
Elective	4
Semester Credits	16
Total Credits	64
	Course Title Principles of Marketing Principles of Management Elective Elective Semester Credits

	Summer Year 2	
Code	Course Title	CR
	Semester Credits	0
	Total Credits	64

	Fall Year 3	
Code	Course Title	CR
BUS304	Principles of Finance	4
BUS400	Digital & Social Media Marketing	4
GE1	Pioneer Core: F1/H1/N1/P1	4
GE2	Pioneer Core: F2/H2/N2/P2	4
	Semester Credits	
	Total Credits	

Winter Year 3	
Course Title	CR
Semester Credits	0
Total Credits	80
	Course Title Semester Credits

Spring Year 3		
Course Title	CR	
Principles of Operations Mgmt	4	
Promotion Management	4	
Marketing Elective	4	
Cross-Cultural Experience	2	
Semester Credits		
Total Credits	94	
	Course Title Principles of Operations Mgmt Promotion Management Marketing Elective Cross-Cultural Experience Semester Credits	

	Summer Year 3	
Code	Course Title	CR
	Semester Credits	0
	Total Credits	94

Fall Year 4			
Code	Course Title	CR	
BUS435	Marketing Research	4	
ELE	Elective	4	
ELE	Elective	4	
ELE	Elective	4	
CCS400	Global Perspectives Colloquium	2	
Semester Credits		18	
Total Credits		112	

Winter Year 4			
CR	Course Title	Code	
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	I.		
0	Semester Credits		
112	Total Credits		

Spring Year 4		
Code	Course Title	CR
BUS327	Business to Business Marketing	4
BUS496	Business Policies	4
BUS480	Internship in Business [^]	4
ELE	Elective	4
	^Recommended, not required.	
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	Semester Credits	16
	Total Credits	128
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Summer Year 4				
Code	Course Title	CR		
	Semester Credits	0		
	Total Credits	128		

General Education 1 (GE1) (F1, H1, P1, S1, N1) Courses: 16 credits - take one course in each of the FOUR distribution areas OUTSIDE of your major.

General Education 2 (GE2) (F2, H2, P2, S2, N2) Course: 4 credits - take one upper-level course in a subject area studied at the GE1 level. For example, if you took an English course for your H1, to fulfill your GE2 with an H2 you need to take an H2 English course.

Cross-Cultural Development (CCD) Course: At least one course (a GE1, GE2 or course in the major or minor) must be designated as a CCD course.